Near Optimal Online Auctions

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(Joint work with Avrim Blum)

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Online Auction Problem: [Bar-Yossef, Hildrum, Wu 2002]

- Seller has unlimited supply of an item (e.g., digital good).
- Bidders arrive one at a time, bid $b_1, b_2, \ldots \in [1, h]$
- Auctioneer decides sale price (or reject) before next bidder arrives.
- Goal: maximize auctioneer profit!

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Conclusion: offer for bidder *i* based only on prior bids: b_1, \ldots, b_{i-1} .



Definition: OPT = optimal single price profit.



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Goal: $\mathbf{E}[\operatorname{Profit}] \geq \operatorname{OPT} / \beta - \gamma h.$

- $\beta = approximation ratio.$
- $\gamma h =$ additive loss.



- \implies 1. Standard Expert Learning Algorithm (Weighted Majority).
 - 2. Online (Expert) Learning \Rightarrow Online Auction Result: $(1 - \epsilon) \text{ OPT} - O(\frac{h}{\epsilon} \log \log h)$, given [1, h]. [Blum Kumar Rudra Wu 2003]
 - 3. Kalai's Expert Learning Algorithm & Analysis.
 - 4. Modifications of Kalai's Expert Algorithm for Online Auctions. Result: $(1 - \epsilon) \operatorname{OPT} - O(\frac{h}{\epsilon})$.
 - 5. An Application: Attribute Auctions.



Expert Online Learning Problem:

In round i:

- 1. Each of k experts propose a strategy.
- 2. We choose an expert's strategy.
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Goal: Obtain payoff close to single best expert overall (in hindsight).

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Let h be maximum payoff. For expert j, let s_i be total payoff thus far.

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Result:
$$E[payoff] = OPT / 2 - O(h \log k).$$



Application: (to online auctions) [Blum Kumar Rudra Wu 2003]

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Result: $\mathbf{E}[\text{profit}] = \text{OPT} / 4 - O(h \log \log h).$

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Drawbacks:

- $h \log \log h$ additive loss.
- Must know h in advance.



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Kalai's Experts Algorithm:

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 $M = \text{final } \max_j s_j$ $M_i = \text{change to } \max_j s_j \text{ in round } i$ H = maximum hallucination

 $M = H + \sum_{i} M_{i}$

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Theorem: $\mathbf{E}[P] \ge \operatorname{OPT} / 2 - O(h \log k)$.



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$$\mathbf{E}[M] \ge \text{OPT}$$
 and $\mathbf{E}[H] = O(h \log k)$.

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Theorem: $\mathbf{E}[P] \ge \operatorname{OPT} / 2 - O(h \log k).$

Proof: from Lemma • $\mathbf{E}[P] = \sum_{i} \mathbf{E}[P_{i}] \ge \frac{1}{2} \sum_{i} \mathbf{E}[M_{i}] = \frac{1}{2} (\mathbf{E}[M] - \mathbf{E}[H]).$

- $\mathbf{E}[M] \ge \text{OPT}$ and $\mathbf{E}[H] = O(h \log k)$.
- Result: $\mathbf{E}[P] \ge \frac{1}{2} \operatorname{OPT} O(h \log k)$.



Recall Lemma: $\mathbf{E}[P_i] \geq \mathbf{E}[M_i]/2.$

Proof of Lemma

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Proof: (after round *i*)

- 1. Tally expert "raw scores" (without hallucination) after round i.
- 2. Re-hallucinate (repeat until one expert is left):

- Heads: add h to expert's score.
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- Heads: add *h* to expert's score.
- Tails: discard expert.
- 3. Remaining expert j: best and still has coin.



Case 1: j 's coin flips heads.	Case 2: j 's coin flips tails.









Recall: Expert j is best and has coin to flip.



Case 2: j's coin flips tails.



Recall: Expert j is best and has coin to flip.





At least:
$$P_i > 0$$
.

<mark>h h h t</mark>

h (t)

t

h







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• Lemma still holds.

Recall Proof of Lemma (cont)



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- Theorem improves: $\mathbf{E}[\text{payoff}] \ge \text{OPT}/4 h$.



Theorem: $\mathbf{E}[P] \ge \operatorname{OPT} / 4 - h$.



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• $\mathbf{E}[H] \leq \sum_{j} \mathbf{E}[j$'s hallucination] $\leq 2h$.



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The Unlimited Supply (Offline) Auction Problem:

Given:

- *n* identical items for sale.
- *n* indistinguishable bidders.

Design: Auction with profit near OPT = optimal single price sale.

Solution: E.g., [Myersion 1981, Goldberg Hartline Wright 2001]



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What if bidders are distinguishible?



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Design: Auction with maximal profit. (use attribute to segment market)



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Truthful mechanism design: For bidder i offer price

$$p_{i} = f \begin{pmatrix} a_{1}, \dots, a_{i-1}, a_{i}, a_{i+1}, \dots, a_{n} \\ b_{1}, \dots, b_{i-1}, ?, b_{i+1}, \dots, b_{n} \end{pmatrix}$$



Attribute Auction, AA:

- 1. Order bids by attribute.
- 2. Simulate online auction.
- 3. Reset simulation whenever $OPT > \gamma h$.



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Open: Multidimensional Attribute Auctions?

Open: Structured Attribute Auctions?